



OIL TO LPG

USING OIL COULD BE
COSTING YOU THE EARTH



FEEL CONNECTED



OIL COULD BE COSTING YOU THE EARTH

- > **REDUCED COSTS**
- > **LOWER CO₂**
- > **GREATER EFFICIENCY**
- > **EXCEPTIONAL ENERGY**

A SIMPLE SOLUTION

If your business is still running on oil, there's a good chance you're paying over the odds. At Flogas we offer a greener, more efficient system – LPG (Liquefied Petroleum Gas). A simple switch from oil to LPG could bring big savings on your energy costs, as well as reducing your carbon emissions.

- > **UP TO 40% COST SAVINGS***
- > **UP TO 50% CARBON SAVINGS***

WHO CAN MAKE THE SWITCH?

If you're using any grade of oil (Kerosene, gas oil or HFO) for heating or any industrial process or production, then replacing your oil boiler and burner for a more efficient LPG fired equivalent could deliver the savings your business craves.



CASE STUDY

Savings:

29% ON CO₂ OUTPUT
15–20% ON FUEL COSTS

When Smurfit Kappa, one of the leading corrugated packaging manufacturers in the UK, wanted to reduce its carbon emissions at its key corrugated packaging site in Diss, they turned to Flogas.

We worked closely with Smurfit Kappa to create a tailored plan that would reduce their fuel costs and CO₂ emissions. And because our qualified engineers installed every element of the new system so quickly and efficiently, it was business as usual throughout the upgrade.

Smurfit Kappa saw a rapid return on their investment. After just two months, their fuel costs were reduced by £42,000 and their carbon footprint was down 29%.

* Figures demonstrate a typical level of savings against gas oil, but may vary dependent on oil grade used and burner efficiency.

THE NUMBERS SPEAK FOR THEMSELVES

We could spout all day about the benefits of LPG, but don't just take our word for it – here are the facts:

GREATER EFFICIENCY, GREATER SAVINGS

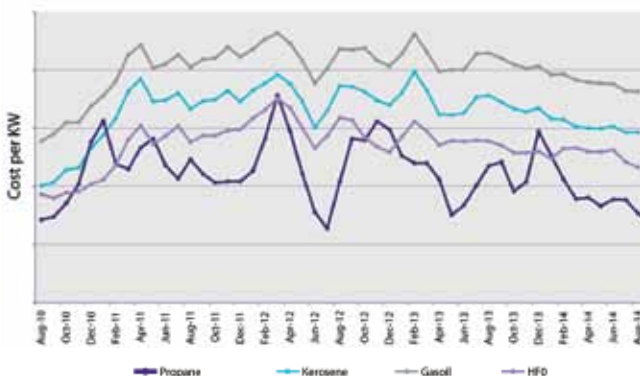
We don't need to tell you that your existing oil-condensing boiler is costly to maintain. A brand new condensing LPG boiler needs far less maintenance and is even cheaper to install than a new oil boiler.

Setting aside maintenance and installation savings, a new LPG boiler runs at 95% efficiency, which means your energy consumption could be reduced by 5%. Our Flogas engineers will also make recommendations for additional control systems that could see your savings rise even further.

OIL VS LPG PRICING

A quick review of historic pricing of oil and LPG has shown LPG to be consistently lower, but the big news is that the gap is continuing to grow, even when you factor in the price per kilowatt hour of energy produced.

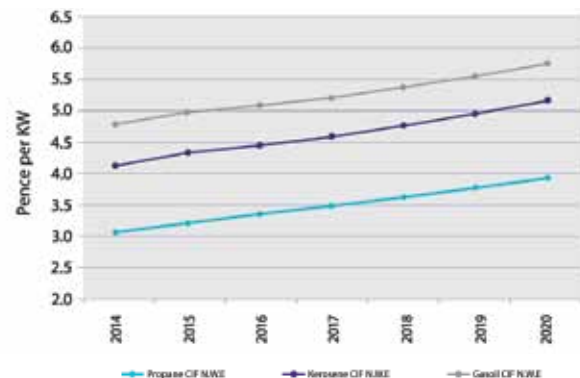
COST PER KW OF PROPANE & VARIOUS OIL GRADES



MORE SAVINGS IN THE FUTURE

Independent research shows that the price gap between LPG, Kerosene and gas oil isn't just sustainable – it's set to increase in the future.

PROPANE & OIL GRADES PREDICTED PRICES



BETTER FOR YOU, BETTER FOR THE ENVIRONMENT

As society becomes increasingly aware of its impact on the environment, choosing an energy supplier with the right green credentials is just as important as finding one that will save you money.

LPG from Flogas gives you the best of both worlds, with significantly reduced CO₂, particulates, NO_x and SO_x compared to all grades of oil.

Depending on your industry and usage, this could bring with it significant benefits to your organisation when it comes to governmental levies on carbon emissions.

INCREASE IN CO₂ EMISSIONS RELATIVE TO LPG

Kerosene	14% higher
Gas oil	29% higher
Heavy fuel oil	31% higher

EXPERTS IN ENERGY. PROVEN SUCCESS

Flogas are the market leaders in switching commercial oil users to LPG and pride ourselves on delivering energy solutions that really make a difference to our customers.

Over the past 5 years, we have helped companies of all sizes, from global brands to local businesses, save significant sums on their energy bills and their carbon emissions. We never undertake a project where we are not confident of delivering these savings, and to date have never switched a gas oil user who has not gone to save at least 15% on their annual energy bills.

CUSTOMERS SWITCHING FROM OIL TO LPG HAVE SAVED:

> **£10 MILLION**

> **10,000 TONNES IN CARBON**

WE'RE WITH YOU ALL THE WAY:

WHAT YOU GET FROM FLOGAS

**ECONOMICALLY
VIABLE**

**TURNKEY
SOLUTION**

**RELIABLE
DELIVERY**

**ACCOUNT
MANAGEMENT**

When we switch your business from oil to LPG, we do everything we can to make the process efficient and painless. That's why you'll be assigned a dedicated and proven project manager from day one, helping you through every step and freeing you up to concentrate on the things that really matter to your business.

SWITCHING TO FLOGAS – THE PROCESS AT-A-GLANCE

CHECKING YOUR ENERGY EFFICIENCY

We'll get things started with a comprehensive site survey from our qualified engineers. They'll check the efficiency of your existing plant before designing a solution to suit your individual needs.

DEMONSTRATING SAVINGS

This proposed solution and new equipment will improve the efficiency of your system and reduce fuel costs. And before any work is carried out, we'll show you the exact savings you can expect to see.

FLEXIBLE FINANCE

We're always working to make sure our prices stay competitive, so you'll find a full range of flexible financial options, including fixed pricing and energy efficiency savings.

SWITCHING TO LPG

Then, when you do make the switch to LPG, our team will take care of everything – from civil works to installation and commissioning of new plant equipment and LPG tanks. We'll even remove your old oil tank and plant equipment for you.

A MORE RELIABLE FUEL SUPPLY

As one of the biggest names in the LPG business, we've built a nationwide delivery network that you can have complete faith in, safe in the knowledge that you'll always have fuel when you need it most.



CASE STUDY

When Lafarge Tarmac were looking for a cheaper, lower emission alternative to gas oil for their production of dry silo mortar, we had the answer.

After designing and providing a complete turnkey solution to do just that, we're continuing to work with them to pick out further sites where LPG can benefit their business.

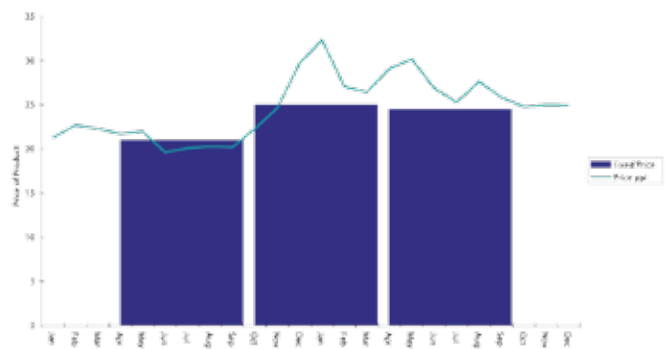
EFFICIENT ENERGY WITH EFFICIENT FINANCE

Just as with our energy solutions, when it comes to finance, we don't believe in one size fits all. That's why we've developed a range of pricing options to suit every business need.

FIXED PRICE

If you're looking for pricing security, we can fix your price for periods of 6 months. This means you're protected from any rises in the cost of LPG, but it also means you won't benefit from any reductions.

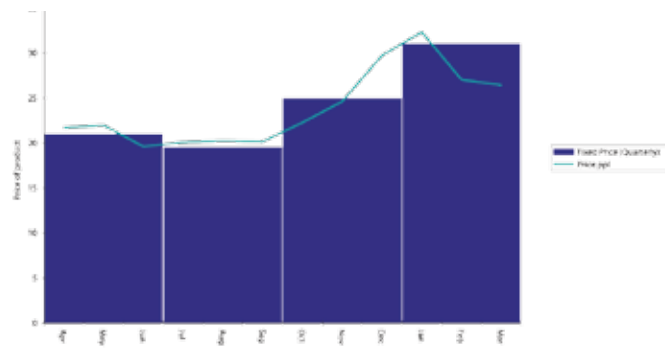
KEY BENEFIT: Protection from price market volatility for a long period.



FIXED PRICE QUARTERLY

For those looking for a little bit more flexibility, whilst still enjoying a level of security, our quarterly fix gives you four periods of fixed prices over the course of the year.

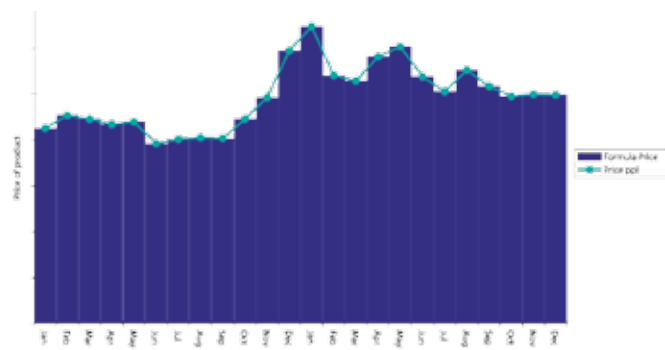
KEY BENEFIT: Gives some protection from market volatility, whilst allowing regular pricing discussion.



FORMULA PRICE

If you choose a formula price option, then your price will track the wholesale cost of LPG. This means the price you pay is likely to change on a monthly basis and will both increase and decrease depending on market conditions.

KEY BENEFIT: Full flexibility, allowing benefits of any reduction in the price of LPG on a month by month basis (please remember that this option will not protect you from price increases in line with market conditions).



A SMARTER WAY TO FUEL YOUR BUSINESS



WHY WAIT ANY LONGER?

When switching from oil to LPG with Flogas is so easy, and you can be saving up to 40% on your energy bills and cut your carbon emissions by 50%.

LPG is the smarter alternative to oil.

BENEFITS OF FUEL

	LPG	GAS OIL	HFO	KEROSENE
Low energy costs	✓	✗	✗	✓
Low cost efficient boilers offering reduced energy consumption	✓	✗	✗	✗
Low carbon footprint	✓	✗	✗	✗
No responsibility for storage tank and related environmental damage	✓	✗	✗	✗
No high levels of costly plant and boiler maintenance	✓	✗	✗	✗

Call one of our energy experts today on **0800 022 3308** to find out more about how we can benefit your business.



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EXPERTS IN ENERGY SO YOU DON'T HAVE TO BE

GET IN TOUCH WITH ONE OF OUR CONSULTANTS:

Visit our website www.flogas.co.uk
or call us now on **0800 028 3802**

We look forward to welcoming you as a Flogas customer.

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